

### From Wall Street to M Street

**Business Overview** 

March 2022



# MICR CONNECT 滴灌通

# **Our Vision**

### A New Market Structure Platform

...connecting global capital with China's grassroots economy and pioneering an economically inclusive and socially impactful financial market

# MICR CONNECT 滴灌通

# **Our Mission**

## **Bringing Wall Street to M Street**

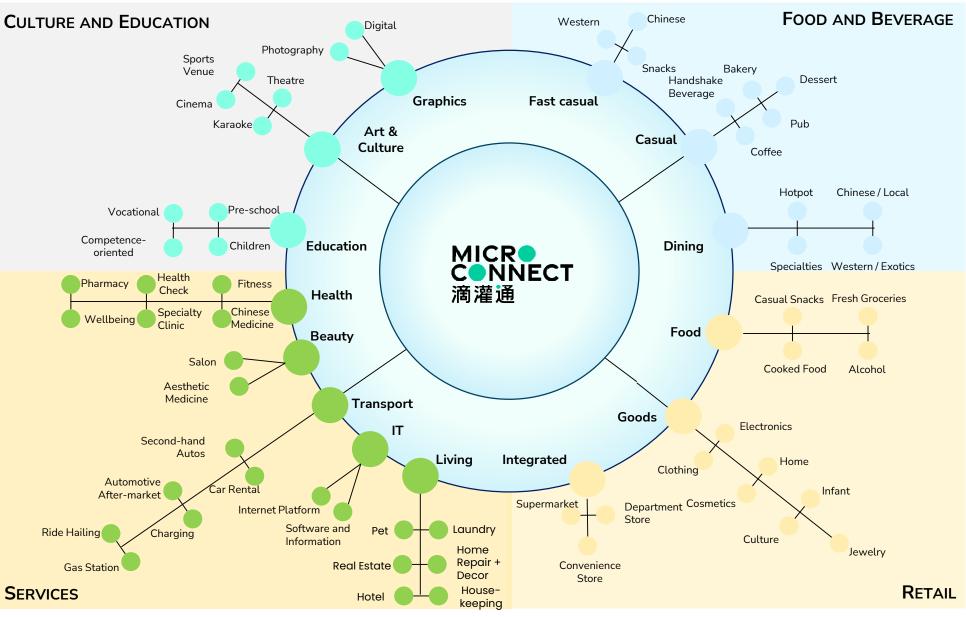
...building new financial technology to make capital more accessible and affordable to the micro-andsmall economy while offering global investors a direct, digital channel to a new asset class



# What is Micro Connect All About?

## It is About Investing in China's Grassroots Economy

### Small, Granular, Distributed Investments Across Sectors Nationwide



### Contractual Entitlement to Daily Cash Flows Achieving Robust Risk-adjusted Returns

#### Lower Cash Flow Volatility

- Granular diversification large number of small businesses in the grassroots economy
- Focus on consumer (staples), retail and services sectors
- Uncorrelated risk profile against traditional asset class



### **Controlled Risk**

- "Exit" from Day 1
- Daily and digitally executed cash flow recovery from revenue
- Real-time transparency

### **Superior Returns**

- 12-15% expected net portfolio annual return
- Direct investment in quality stores from best-in-class industry partners
- Revenue sharing invest at cost, no premium
- Making impact investing possible

# It is About a Fundamentally New Way to Deliver Financial Services

### An Innovative Model Serving Global Investors and the Real Economy

Bringing a New Asset Class to Global Investors

#### **Micro Connect China Fund**

- Primary market origination of the underlying assets in the Micro Connect model
- Catered to investors seeking stable cash returns

#### **Tiering Solutions**

 Structuring of products in portfolio construction to cater to investors with different risk appetites

#### Exchange / Direct Access

 Listing and trading solutions for portfolio construction, transfer of economic interests, price discovery



#### Impact Connect

Connecting Chains and Stores in the Real Economy

#### Daily Revenue Contracts (DRC)

- % entitlement of a store's daily revenue
- Non-credit, permanent capital

#### Automated Repayment Mechanism (ARM)

 Daily and digital collection of returns through partnerships with banks and payment solutions providers

#### **Location Services**

 Data analytics platform advising chains / franchises on store expansion strategies

# It is About a Business Plan Already in Action

### From 100 to 10,000 Investments

